

REFIT

INTERNATIONAL EXHIBITION & CONFERENCE

January 28-29, 2016 | Ft. Lauderdale, FL



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YACHTS Bank of America Passage-Maker SOUNDINGS Trade Only POWER SHOW

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Soundings Trade Only is the official media sponsor of Refit International Exhibition & Conference.



REFIT 2016 Schedule-at-a-Glance

MORNING

AFTERNOON

THURSDAY, JANUARY 28, 2016 — DAY ONE

9:00am

Registration opens

9:30am

Exhibit hall opens

10:00–11:15am

Session 1 seminars

- 101: Before the Refit Begins
- 102: Chasing Debt Under Maritime Law
- 103: Rapid Concept Development

1:00–2:15pm

Session 2 seminars

- 201: Connecting with the Media
- 202: Propulsion System Refits
- 203: Keel Modifications for Speed

3:00–4:15pm

Session 3 seminars

- 301: Class & Flag
- 302: Attracting Refits to Your Location
- 303: Systems Standards

5:30–7:00pm

Refit Excellence
Awards reception



FRIDAY, JANUARY 29, 2016 — DAY TWO

8:30–9:30am

Special MIA SF event:
Exploring the New
Florida Sales Tax Cap



9:30am

Exhibit hall opens

10:00–11:15am

Session 4 seminars

- 401: Right-Sized Engineering
- 402: Captains' Roundtable
- 403: Latest Battery Technology

1:00–2:15pm

Session 5 seminars

- 501: Surveyors' Roundtable
- 502: Effective Contract Writing
- 503: Stability Management

2:00pm

Exhibit hall closes



**Friday, January 29
8:30-9:30am**

The Marine Industries Association of South Florida's successful legislative initiative in 2015 was the passage of the new refit sales tax cap of \$60,000 in Florida. The new law reduces the tax burden on owners and positions Florida to attract even more large refit opportunities to the region. What does your boatyard need to include in its contract language to ensure customers are covered under this new tax cap? And how can you use the new law to leverage more work and attract new customers to your yard? MIASF will present experienced speakers who can help you learn more about this new opportunity for your yard. And for out-of-state refit professionals, these speakers will offer insight into how to bring about similar tax caps in other states. Cost: \$25.



**Thursday-Friday
January 28-29**

Attendees of the Refit International Exhibition & Conference are invited to visit the neighboring exhibit hall at the International Marina & Boatyard Conference. IMBC is geared specifically toward marina and boatyard owners, operators and managers as well as dockmasters, harbor masters, boat builders and repairers and industry consultants. IMBC is where dedicated marine professionals gather to exchange information, talk about the future of the industry, explore new methods and techniques, receive updates on revised standards and established rules and discover new products. The conference is produced by the Association of Marina Industries (AMI). No additional registration is required to visit IMBC's exhibit hall.

SPECIAL EVENTS



Thursday, January 28 | 5:30-7:00pm

Join the industry in recognizing International yacht refit professionals for their accomplishments at the first annual Refit Excellence Awards ceremony.

The awards are judged by an independent panel based on not only the finished yacht, but on the teamwork, problem-solving and efficacy of everyone involved in the refit, including the boatyard, captain, owner, designer, surveyor and management. Refit awards are given to the entire team of people involved in the refit process — boatyard, designer, and project management team are announced at the ceremony.

The Refit Excellence Awards ceremony will be emceed by Kitty McGowan of the US Superyacht Association. All Refit attendees and exhibitors are welcome to join us. There will be hors d'oeuvres and a cash bar open.

The Refit Excellence Awards will recognize refit professionals in the following categories:

- **Best Sailing Yacht 50-100 feet**
- **Best Sailing Yacht Over 100 feet**
- **Best Power Yacht 50-100 feet**
- **Best Power Yacht Over 100 feet**
- **Best Accomplishment in Refit Excellence**



REFIT 2016

CONFERENCE PROGRAM

Seminars are held on the second and third floors of the Broward County Convention Center. If you haven't registered in advance, please visit our registration desks to purchase tickets to the conference program.

Thursday, January 28, 10:00-11:15am

Session 101: Before the Refit Begins

You've got a prospective new client, you've got a basic outline of a project and you're ready to make your estimate and dig into the refit. Sometimes it's difficult not to put the cart before the horse at this point. This is a critical time in the refit that sets the tone for the rest of the project. Do you have a signed contract? Are expectations of your client and your workforce clear? Has the designer provided you with drawings and specs? Let's make a list of what we often rush through to get a project in process.

Speakers: James Brewer, Carl Persak

Project Management Track

Session 102: Chasing Debt Under Maritime Law

Nothing matters if you don't get paid. It happens more times than we care to admit. We work closely with owners to scope out the projects. We hire the best workers and artisans. We deliver outstanding results. Then the bill comes due and nothing happens. The key to getting paid is understanding your rights, risks and responsibilities going into a project and through each phase. This session will focus on the various strategies for collecting on those outstanding invoices.

Speaker: Ben Ford

Business Management Track

Session 103: Rapid Concept Development

The refit industry is fueled by owners who want to fix things on their vessels they don't like or add new features to enhance their yachting experience. Some concepts are no-brainers, whereas others can be quite challenging to integrate. In all cases it's critical to identify what works and what doesn't in order to suit the demanding schedules of a refit project. This seminar will focus on tips and techniques found to be useful in confirming project feasibility at the design level and then providing a visual communication of the developed concepts to

owners and other members of the project team. Rapid realization of concepts through space planning, hand sketches and 3D fit checks will be discussed. The role of the designer from project initiation through project completion, with regard to maintaining design intent, will also be covered.

Speaker: Peter Buescher

Hulls & Structures Track

Thursday, January 28, 1:00-2:15pm

Session 201: Connecting with the Media

Magazines, e-zines, trade journals and blogs are filled with great stories from our industry. Is your business's story featured often enough? How do you get the attention of an editor so you can take advantage of the benefits earned media brings? Find out how to connect with the writers and editors who cover the marine industry. Learn what they look for in a story, and how they'd prefer your idea be presented to them.

Speaker: Panel

Business Management Track

Session 202: Propulsion System Refits

Completing a successful propulsion refit can be a headache — so many options, so many players, so many risks! The propulsion system is a critical ship system, and an expensive one at that. Propulsion refits vary radically in objectives and scope, so a thorough understanding of all the options and component interfaces/interactions is paramount. This seminar will provide an overview of the various components in a fixed-pitch propeller propulsion system and discuss the options/approaches that are available. We'll follow up by reviewing the necessary engineering aspects for a successful propulsion refit. Finally we'll cover a few specific case studies to share some lessons learned.

Speaker: Jeffrey Bowles

Ships' Systems Track

Session 203: Keel Modifications for Speed

For many sailboat owners a primary goal of a refit is to improve the yacht's speed and performance. Replacing a dated keel with one of today's better optimized designs is one of the best means of reaching that goal. In this session a designer and a builder will share how they worked together to replace a shallow-draft wing keel and skeg-hung rudder with a performance-optimized fin keel and high-aspect spade rudder on a 25-year-old 123-foot yacht. The new keel design was constrained by structural requirements, helm balance and a ballast package that had to achieve a desired righting moment. Find out how this team managed to efficiently carry out a refit on a tight timeline with many structural and regulatory challenges.

Speakers: Sam Howell, JB Turner

Hulls & Structures Track

Thursday, January 28, 3:00-4:15pm

Session 301: Class & Flag — Rules & Regulations During Refit

All projects are subject to environmental constraints. In the yacht refit world the most prominent constraints are those of Class and Flag. Class is involved to ensure a safe design for the benefit of insurance companies (although it goes without saying that everyone benefits from their oversight and experience) and Flag is involved to weigh in on safety equipment and stability requirements. Good communication between the project team and Class/Flag is critical to the success of a refit project. This seminar will provide an overview of the typical interfaces and lines of communication between the project stakeholders and Class/Flag for different levels of refit projects ranging from repairs to modifications to major conversions. Through case studies we'll discuss load lines, tonnage calculations and engineering documentation. Included in this panel discussion will be a healthy question-and-answer period.

Speakers: Sean Hodgdon, Justin Iserhardt, David Menna

Project Management Track

Session 302: Attracting Refits to Your Location

Southern Florida is arguably America's refit hotspot with dozens of capable yacht yards and materials vendors in a concentrated area. The accessibility and density of resources often make it a preferred location for captains,

owners and decision-makers who are considering a refit. However, there are undoubtedly exceptionally talented refit professionals from coast to coast and outside the USA. If you're managing a yacht yard beyond the borders of Ft. Lauderdale, how do you compete for customers? Hear from several seasoned professionals who have built up thriving yards with talented workforces in slightly more far-flung locations. They'll explain the best ways to attract customers to regions that may at first seem too far, too cold or too remote.

Speakers: Jim Bento, Jim Bronstein, John Fitzgerald, JB Turner

Business Management Track

Session 303: Systems Standards

What standard to work to? Do you adhere to strict classification society requirements that may actually be more relevant to commercial ships versus superyachts? Do you look at new standards developed by ISO for large yachts or do you follow standards from the American Boat & Yacht Council? This session will compare and contrast these options and take a look at what does and doesn't work best for different situations. Leave this seminar feeling like you'll be able to make the best choice for your client or boat owner.

Speakers: Ed Sherman

Ships' Systems Track

Friday, January 29, 10:00-11:15am

Session 401: Right-Sized Engineering

Refit schedules and budgets are among the tightest in the industry. When refits require consulting services for design and engineering, it's imperative that those consultants get their jobs done so that the physical work in the yard can be completed on time and to the expected level of quality. Each refit project inherently requires its own level of effort based upon the nature of the work at hand. These projects can vary greatly in overall scope — not only based on the intent of the refit, but also due to the team members involved. By listening to the voice of the project stakeholders (shipyards, owners, captains, regulatory bodies, vendors, trades) and fully understanding their informational needs, the engineering efforts made on refits can be customized into work packages that maximize value and minimize schedule delays. So how many different ways are there to support a refit? Let's discuss some starting points.

Speaker: David Menna

Hulls & Structures Track

Session 402: Captains' Roundtable

The captains of vessels wear different hats during the refit process: project managers, yacht managers, owners' representatives and more. They're always an integral part of the decision-making process, and they have unparalleled insight into the vessel's quirks and needs. How can we better maximize their contributions to the yacht refit process? A roundtable of yacht captains will tell us what they expect from fellow professionals during refits — and what they hope doesn't happen as well. This will be an open forum and the captains will invite your questions, so come prepared to be part of the conversation.

Speakers: Panel moderated by Lucy Reed

Project Management Track

Session 403: Latest Battery Technology — Is it the Best Choice?

You may be contemplating an upgrade on your yacht to one of the newest battery technologies to achieve a higher level of current density. Have you considered how your decision might impact ancillary systems? Are battery isolation schemes rated appropriately? Can the existing charging system(s) keep up with the new technology? Have you considered over-current protection schemes and mounting location(s) to ensure compliance with recognized industry standards and regulations? Explore all of these key considerations in a battery upgrade.

Speaker: Ed Sherman

Ships' Systems Track

Friday, January 29, 1:00-2:15pm

Session 501: Surveyors' Roundtable

When exactly is the best time to bring in a surveyor on a refit? And how often should they be consulted throughout the process? A surveyor can be your best friend on a refit — an unbiased party whose only concern is what's best for the boat. Often an owner, project manager or yacht manager consults with a surveyor too little or too late, resulting in repairs or modifications that could have been unnecessary if the surveyor had stepped in sooner. Hear from the surveyors themselves about how and when they can help during a refit. Bring your questions and they'll share some honest answers.

Speakers: Panel

Project Management Track

Session 502: Effective Contract Writing

Your customers use lawyers, so why don't you? As deals get larger and more complicated, the old handshake and boilerplate form contracts expose you to more and more risk. Our clients are often highly sophisticated professionals who seek and employ other professionals to protect them in all aspects of their lives, including their boats. The result is a sometimes lopsided conversation between the yard and the owner's lawyer. This session will focus on the contracts you use, or may see, in dealing with large refits. We'll discuss the various elements of a contract and why they may or may not make sense for you.

Speaker: Ben Ford

Business Management Track

Session 503: Stability Management

Yacht refits can produce significant changes in vessel weight and center of gravity, and possibly introduce changes to vessel hull geometry. Changes in weight and geometry, among others, influence a vessel's stability. If changes are large enough, a vessel's stability margin can be compromised during the refit period. To determine the magnitude of change in vessel weight during a refit, a weight management and tracking system or a stability assessment can be helpful. Weight management and tracking is often an involved task that requires significant man-hours, making it less cost- or time-effective; therefore, owners and captains are likely to perform weight and stability assessments instead. These assessments require planning and could cause scheduling conflicts if not accounted for. The purpose of this presentation is to provide an overview of a typical weight and stability assessment with specific attention paid to its importance and impact on yacht refit management and scheduling.

Speaker: Jonathan Soja

Hulls & Structures Track

REFIT 2016

CONFERENCE SPEAKERS

Thank you to our experienced and talented seminar speakers. Please note that occasionally speakers must be changed due to unforeseen circumstances.

Jim Bento
Ocean Marine Yacht Center

Jeffrey Bowles
Donald L. Blount and
Associates Inc.

James Brewer
Derektor Shipyard

Jim Bronstein
Marine Business Advisors

Peter Buescher
Donald L. Blount and
Associates Inc.

John Fitzgerald
Saunders Yachtworks

Ben Ford
Verrill Dana

Sean Hodgson
DFD Inc.

Sam Howell
Langan Design Partners

Michael Hunter
National Association of Marine
Surveyors

Justin Iserhardt
Lloyd's Register / United
Maritime Survey

David Menna
Donald L. Blount and
Associates Inc.

Carl Persak
Persak & Wurmfeld

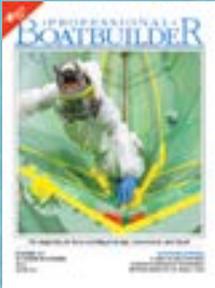
Lucy Reed
The Triton

Ed Sherman
American Boat & Yacht
Council

Jonathan Soja
Donald L. Blount and
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JB Turner
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REFIT 2016

EXHIBITING COMPANIES

Thank you to our exhibitors for being part of Refit International Exhibition & Conference. Please see the floorplan on page 21 to locate these companies in the exhibit hall.

A La Mer / Loom Luxury Linens

Booth 110

Loom Luxury Linens offers tailored yacht fashions to meet special sizing and design specifications. We take a very hands-on approach when it comes to our projects, taking all of our own templates and measurements to ensure that the custom linens are fitted perfectly. We deliver and install all of our local projects ourselves, and take pride in seeing a project through from start to finish.

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www.loomlux.com

Admiral Canvas

Booth 231

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Advanced Mechanical Enterprises (AME)

Booth 327

Advanced Mechanical Enterprises (AME) is a comprehensive marine and industrial engineering services companies specializing in predictive, preventative and corrective maintenance for rotating machinery. Since 1992, AME has pioneered the use of the most cutting-edge technologies and state-of-the-art equipment to the diagnostics, maintenance and repair of rotating machinery, particularly for private and commercial vessels.

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ALEXSEAL Yacht Coatings

Booth 115

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available on the market today. Backed by our professional technical and sales support programs, an ALEXSEAL yacht represents the industry's best combination of appearance, durability and repairability.

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www.alexseal.com

American Boat and Yacht Council

Booth 227

The American Boat and Yacht Council (ABYC) is a nonprofit member organization that develops voluntary safety standards for the design, construction, maintenance and repair of recreational boats. ABYC is the leader in education for marine industry professionals, technicians and boat owners by offering marine technician certification training and standards accreditation.

613 Third Street, Suite 10
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Aqualuma Marine Lighting

Booth 310

Since 2005 the Gold Coast-based company has taken the world of LED lighting by storm. In this short time, Aqualuma and its range of underwater lights have quickly become famous for their iconic designs and unparalleled service with many of the world's top motoryachts, superyachts, sportsfishers and marinas being illuminated by Aqualuma.

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Awlgrip / Interlux

Booth 103

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Axalta Coating Systems

Booth 222

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www.axalta.us/marine

BCM Illuminazione SRL

Booth 321

BCM was founded in 1959. The company is based in Italy and produces a wide range of lighting fixtures, from recessed spotlights to courtesy lights, especially with LED technology. BCM continually creates a lot of innovative, elegant, high-quality and luminous efficiency products, which provide users comfort and enhance the design of the various environments. Another strength of BCM is the experience in customizing the products in order to satisfy the different requests of the customers.

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www.bcmilluminazione.com

Boat Life

Booth 200

BoatLIFE offers premium, American-made boat cleaning products, everything from boat wax, polish, sealants and removers, caulk and more. If it helps your boat achieve a longer life we offer it. BoatLIFE products have been manufactured in the USA for over 50 years. We strive to make the best boat products and feel that our quality is far superior to all of our competitors'.

4060 Bridge View Drive
N Charleston, SC 29405
843-566-1225 | maike@boatlife.com
www.boatlife.com

Boeing USA Inc.

Booth 302

Böning Automation Technology has been in the maritime and shipbuilding market for more than 30 years in Europe, and recently founded an American office in Boca Raton, Florida. Böning manufactures alarm monitoring systems and integrated bridge systems for yachts and other electronics. They are also specialized in offering automation solutions for refit of yachts and commercial boats.

4755 Technology Way, Suite 108
Boca Raton, FL 33431
561-372-9894 | info.usa@boeing.com
www.boeing-usa.com

Boksa Marine Design

Booth 226

Boksa Marine Design Inc. is an independent design and engineering firm specializing in yacht design, naval architecture, marine engineering, production engineering and consulting. Located near Tampa, Florida, we work with clients all over the world including owners, operators, builders and shipyards.

15515 Starling Crossing Drive
Lithia, FL 33547
813-690-0717
www.bmdinc.com

Broward Armature & Generator LLC

Booth 117

Broward Armature and Generator specializes in rebuilding and rewinding most makes of marine craft generators from 2 to 750 kW. We also recondition and rewind most motors utilized on motoryachts including thrusters and windlasses from 1 to 750 HP. We started reconditioning Westerbeke generators in the mid 80s and now are the premier provider of reconditioned and warranted marine generators and motors of all makes throughout the US and Caribbean.

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www.browardarmature.com

ComMar Sales / Lumishore

Booth 223

Lumishore, Rigid Industries, i2 Lighting.

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Cover Guard — Bainbridge International

Booth 100

Cover Guard is the world's leading flame-retardant surface protection, used to protect vessels' decks and finished surfaces during new construction, refits and routine maintenance.

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Cummins Power South

Booth 102

Cummins engine distributor for marine and Onan marine gensets. ReCon engine products.

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Derecktor Shipyard

Booth 309

Derecktor of Florida has 45 years of experience with service, repair and refit work. The location opened in South Florida in 1967 and covers more than 17 acres along the Dania Cut-off Canal. As South Florida's most complete marine repair facility, Derecktor caters mainly to power, sail and sportfish yachts and acts as a pole of attraction for a global fleet of mega- and super-yachts in need of repairs or major refits in the busy Florida waters.

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www.derecktor.com

Dometic Corporation

Booth 320

Cruisair, Dometic, Marine Air, Sealand, Spot Zero.

2000 N Andrews Avenue
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Donald L. Blount and Associates

Booth 230

DLBA was founded in 1988 as a naval architecture and marine engineering firm specializing in the technical development of high-performance marine craft.

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Dow Building Solutions

Booth 316

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DRSA

Booth 1008

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E.S. Ritchie and Sons Inc.

Booth 215

Ritchie Navigation provides premium handcrafted compasses that are made in the USA.

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Booth 1004

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Epifanes North America Inc.

Booth 300

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Fiberlay Inc.

Booth 325

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FLIR Systems Inc.

Booth 326

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Florida Detroit Diesel-Allison

Booth 123

Florida-Detroit Diesel-Allison (FDDA) is a distributor and full sales, service and parts provider for marine propulsion and power generation packages. FDDA handles Detroit Diesel, MTU, Volvo Penta and John Deere engines.

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Foster's Yacht Services

Booth 205

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www.fostersyachtservices.com

Frigibar Industries Inc.

Booth 229

Frigibar Industries Inc. is one of the longest established manufacturers of marine refrigeration. Established in 1971 Frigibar has perfected the craft of fiberglass cockpit freezers designed to operate in the hottest tropical sun uncovered, and maintain a solid zero degrees Fahrenheit.

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www.frigibar.com

Gator Guards

Booth 220

A marine accessory and coatings manufacturer that specializes in traction mats, UV stable coatings and abrasion- / impact-protection products.

PO Box 256
Farmington, IL 61531
309-245-2343 | info@gator-guards.com
www.gator-guards.com

Glasshape

Booth 126

Glasshape® provides customized turnkey glass solutions specifically designed for the superyacht new build and retrofit markets. We offer a full range of marine-certified internal and external specialist glass products.

3425 S 116th Street, Suite 101
Seattle, WA 98168
206-538-5416 | laura.w@glasshape.com
glasshape.com

Handcraft Mattress

Booth 208

At Handcraft Mattress Company we believe the mattress on your boat should be just as comfortable as the one you sleep on at home. For more than 25 years Handcraft Mattress has been building custom-made, high-quality innerspring and latex mattresses for owners of boats — power and sail. In fact Handcraft Mattress has serviced more than 25,000 customers since it was founded in 1985, nearly half of whom have come back to purchase a new mattress for another boat.

1602 NW 23 Avenue
Ft. Lauderdale, FL 33311
949-337-5755 | dave@hmcwest.com
www.boatbeds.com

Hi-Tech Industries

Booth 311

Hi-Tech is a leading manufacturer and distributor of marine and auto care products. Based in Farmington, Michigan, Hi-Tech markets its products through a network of 800 distributors in the US and over 30 countries. Our marine care products include brushes, wool and foam buffing pads and many other items to clean and restore.

33106 W 8 Mile Road
Farmington, MI 48336
248-358-5533 | nathan@htiusa.com
www.htiusa.com

Infinity Fabrics LLC

Booth 202

Every now and then a product comes along that revolutionizes an industry. Changes everything. Makes life better. That every now and then is now. Meet Infinity Luxury Woven Vinyl.

5211 Mitchell Bridge Road NE
Dalton, GA 30721
706-529-2241 | wmccrickard@infinitylww.com
www.infinitylww.com

Interior Yacht Systems

Booth 209

The central focus of our work at IYS has been the development of advanced 3D modeling of interiors on board large steel and aluminum motor yachts — new build and refit. IYS was formed to offer viable solutions to the challenges facing interior outfitting in the custom yacht industry.

2015 SW 20th Street
Ft. Lauderdale, FL 33315
954-240-2472 | mhileman@iysys.com
www.iysys.com

Island Marine Electronics Inc.

Booth 315

Island Marine is the “one stop shop” for all the electrical and electronic needs on today’s large yachts. Our expertise includes all areas of electrical and electronics — basically anything with a wire. With accumulated experience of more than 250 years, no job is too small or too large

401 SE 30th Street
Ft. Lauderdale, FL 33316
954-901-4669 | bmorgan@islandmarineelectric.com
www.islandmarineelectric.com

Lasdrop

Booth 121

Propeller and rudder shaft seals.

3615 Dove Road
Port Huron Twp., MI 48060
586-662-6637 | paul@lasdrop.com
www.lasdrop.com

Lauderdale Propeller Service

Booth 323

We specialize in running gear and propulsion systems. Capabilities of up to 90” propellers and 9” shafts.

2990 W State Road 84
Ft. Lauderdale, FL 33312
954-791-2240 | robyn@lauderdaleprop.com
www.lauderdaleprop.com

Lookout Boat Window Frames

Booth 233

Lookout Boat Window Frames specializes in manufacturing fiberglass replacement boat windows. Our mission is to provide a permanent solution to leaky windows. Pre-installed glass with various selections of glass tint and frame color available. Our frame design omits the need for screws that eventually corrode and lead to potential leaks. We offer in-stock and custom designs including curved laminated safety glass, portlights as well as other specialty window fabrication for new builds and refits.

PO Box 272
Atlantic Beach, NC 28512
252-723-2222 | boatwindowframes@gmail.com
www.boatwindowframes.com

Lopolight

Booth 221

Lopolight is a leading manufacturer of LED navigation lights for yachts and superyachts. We offer a complete system including monitoring and control panels. The product range is extensive to cover every need, the design is exclusive and very low profile, the build quality is high and covered with a five-year warranty.

95210 Woodberry Lane
Fernandina, FL 32034
david@lopolight.com
www.lopolight.com

Marsh Fasteners

Booth 224

A stainless steel and marine-grade fastener distributor. Stocking standard and special fasteners in 18-8, 304 and 316 stainless steel. Serving all areas of the marine industry for over 23 years.

127 Fern Street
Jupiter, FL 33458
800-453-4642 | marshfas@bellsouth.net
www.marshfasteners.com

Megafend Mooring Products

Booth 107

Megafend is a manufacturer making custom, handcrafted specialty mooring products. Serving the yachting community since 1986.

3001 SW 3rd Avenue, Suite #1
Ft. Lauderdale, FL 33315
954-759-9929 | info@megafend.com
www.megafend.com

Motor-Services Hugo Stamp Inc.

Booth 314

Founded in 1983 Motor-Services Hugo Stamp Inc. (MSHS) provides turnkey solutions for the maritime and stationary power industries. Pursuit of engineering excellence and commitment to customer service has enabled MSHS to establish and maintain relationships with customers worldwide, supported by MSHS partnerships with leading engine and turbocharger OEMs.

3190 SW 4th Avenue
Ft. Lauderdale, FL 33315
954-763-3660 | yiannik.bennett@govconsys.com
www.mshs.com

National Association of Marine Surveyors

Booth 228

NAMSGlobal is a professional, independent group of marine surveyors and consultants. First formed in 1961, the NAMS network of national and international members is one of the most respected self-governing marine survey organizations. The association was founded to enhance marine safety and establish professional standards.

PO Box 9306, 3105 American Legion Road, Suite E
Chesapeake, VA 23321
office@namsglobal.org
www.namsglobal.org

Ocean LED USA LLC | Superyacht Division

Booth 105

Ocean LED is the original developer and manufacturer of underwater lighting category for vessels of all sizes. Continuing to lead, our LED engineering offers the boating market a variety of installation options over a variety of fixture solutions. Ocean LED's future proof XFM technology in our metal light fixtures means they can be serviced from inside the hull while in the water.

778 S Military Trail
Deerfield Beach, FL 33442
954-275-6948 | nicole@oceanledusa.com
www.oceanled-superyachts.com

Pantropic Power

Booth 232

Pantropic Power is South Florida's only authorized Caterpillar™ dealer specializing in CAT® marine propulsion. It has a dedicated team that specialize in advanced megayacht services. We offer refit sales from 500 to 2500 kW, as well as engine overhauls for main propulsion and generator sets. Our team of trained and certified marine technicians have the expertise and manpower to fulfill all of your marine requirements.

8205 NW 58th Street
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www.pantropic.com

Parker Merrick Company

Booth 214

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800-432-3700 | whitney@awabllc.com

Pettit Marine Paint

Booth 201

Pettit Marine Paint manufactures and markets a complete line of high-performance, American-made marine coatings. Pettit's name is recognized throughout the world as a leader in the marine industry, and our reputation is based on results; our products outperform all other major brands in the industry time and time again. We're committed to keeping your boat protected and beautiful by providing long-lasting, quality products that let you spend less time maintaining your boat and more time enjoying it.

35 Pine Street
Rockaway, NJ 07866
800-221-4466 | jludgate@pettitpaint.com
www.pettitpaint.com

Port Supply

Booth 324

Port Supply is proud to be at Refit. As the commercial division of West Marine, we offer easy access to over 85,000 products through our 280 store locations, 30 distribution centers and online at portsupply.com. Our 65-person strong sales team wants to partner with you to help make purchasing marine supplies easy, efficient and cost effective.

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800-621-6885 | sales@portsupply.com
www.portsupply.com

Prodim USA

Booth 211

Provides unique 2D and 3D measuring tools (Proliners) and software for digital tempting and more.

7454 Commercial Circle
Ft. Pierce, FL 34951
772-465-4000 | info@prodimusa.com
www.prodim-systems.com

Professional BoatBuilder

Booth 1000

Professional BoatBuilder magazine is written and edited for boat builders, repairers, designers and surveyors. Published six times a year by WoodenBoat Publications Inc., it focuses on materials, design and construction techniques and repair solutions chosen by marine professionals. Regular technical articles provide detailed, real-world examples to improve the efficiency and quality of their work.

PO Box 78
Brooklin, ME 04616
207-359-4651 | todd@proboat.com
www.proboat.com

Quick USA

Booth 128

Leading manufacturer of nautical equipment ranging from windlasses to thrusters, water heaters, battery chargers and LED lights. All our products are designed and manufactured in our state-of-the-art facility in Ravenna, Italy.

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Linthicum, MD 21090
410-636-5991 | fbovio@quickusa.com
www.quickusa.com

RPM Diesel

Booth 133

RPM Diesel Company is your complete source for marine engine sales, service and maintenance. Since 1956 we have built an outstanding reputation in all areas. We are factory authorized for many major manufacturers including Detroit Diesel / MTU, Northern Lights, Kohler, Westerbeke and many others.

2555 W State Road 84
Ft. Lauderdale, FL 33312
954-587-1620 | billd@rpm diesel.com
www.rpmdiesel.com

S&S Propeller Co. Inc.

Booth 108

S&S Propeller is a family-owned and -operated company spanning three generations and has served the marine industry since 1946. We specialize in marine propulsion and state-of-the-art propeller technology. S&S Propeller has two 15,000-sq ft facilities. Each facility is equipped with complete machine shops, enabling us to support all our customers' needs.

26-15 123 Street
Flushing, NY 11354
kat@sspropeller.com
www.sspropeller.com

Serge Ferrari

Booth 206

Serge Ferrari manufactures the Stamoid line of

composite materials for yachting protection as well as the Batylne and Stamskin lines of yachting upholstery fabrics.

1460 SW 6 Court
Pompano Beach, FL 33069
954-942-3600 | elfriede.willson@sergeferrari.com
www.sergeferrari.com

Sika Corporation

Booth 131

A leader in the industry, Sika Corporation, based in Lyndhurst, NJ, is a leading supplier of specialty chemical products and industrial materials serving construction and industrial markets including transportation, marine and automotive. Its technologies are focused on sealing, bonding, damping, reinforcing and protecting.

30800 Stephenson Highway
Madison Heights, MI 48071
248-307-2549 | jarocho.melanie@us.sika.com
www.usa.sika.com

Silent Running / Current Inc.

Booth 216

Silent Running sound damping and Silent Running thermal insulation. Spray-on sound damping used to trap vibration and reduce unwanted noise.

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East Haven, CT 06512
877-436-6542 | mschultz@silentcoating.com
www.silentcoating.com

Simrad / Intellian

Booth 328

Manufacturer of marine electronics for the leisure and professional markets. A member of the Navico family of brands, Simrad Yachting develops, manufactures and distributes navigation systems, autopilots, marine VHF radios, chart plotters, echosounders, radars, fishfinders and a wide range of other marine technology.

2731 Saddleback Lane
Paso Robles, CA 93446
831-241-8506 | steve.hammer@navico.com

Teak Deck Company

Booth 111

Teak Deck Company fabricates and sells ready-to-install teak decking and flooring products for boat manufacturers, boat owners and professional contractors. We install yacht decks in the United States and megayacht decks worldwide. We have been in business since 1996 and are the second largest teak deck manufacturer in the USA.

15819 Guild Court, Unit C
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www.teakdeckcompany.com

Teakdecking Systems

Booth 217

The original and premier manufacturer of pre-assembled custom teak decks and interior floors for yachts and ships.

7061 15th Street E
Sarasota, FL 34243
941-756-0600 | yacht.services@teakdecking.com
www.teakdecking.com

Thomas Marine Systems Inc.

Booth 225

Thomas Marine: air conditioning, refrigeration, watermakers, power converters. We have been servicing the yachting industry in South Florida for over 47 years. Our services include sales, service, refits, parts, warranty and maintenance. We are factory-authorized representatives for all of the major manufacturers.

2200 W State Road 84
Ft. Lauderdale, FL 33312
786-299-0942 | sthomas@thomasmarinesystems.com
www.thomasmarinesystems.com

Tides Marine

Booth 304

Tides Marine is committed to designing and manufacturing marine system components that improve vessel performance and reliability, solve unique marine system issues, reduce the need for scheduled maintenance and provide worry-free, long-term boating enjoyment. Tides Marine is an ISO 9001:2008 company.

3251 SW 13th Drive
Deerfield Beach, FL 33442
954-608-7338 | jeff@tidesmarine.com
www.tidesmarine.com

Tricel Honeycomb Corporation

Booth 330

Tricel Honeycomb manufactures lightweight honeycomb panels for the marine industry.

2100 Swanson Court
Gurnee, IL 60031
847-336-1321 | steve@tricelcorp.com
www.tricelcorp.com

US Superyacht Association

Booth 1002

The US Superyacht Association (USSA) is a trade association representing hundreds of business and thousands of individuals whose mission is "To promote and support the US superyacht industry and its members worldwide through advocacy, marketing and education."

757 SE 17th Street, #662
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954-792-8666 | info@ussuperyacht.com
www.ussuperyacht.com

Von'Widmann Designs LLC

Booth 101

Von'Widmann Designs has 30 years of experience in the design and production of advanced marine performance systems. As a leading provider of marine advanced exhaust technologies, we offer one of the most comprehensive and modern solutions to present-day motor vessel exhaust issues.

PO Box 264
Port Richey, FL 34673
727-862 5303 | vonwidmannndesigns@reagan.com
www.vonwidmannndesigns.com

Yacht Captains Association Inc.

Booth 129

The Yacht Captains Association Inc. is an independent non-profit association run for and by professional yacht captains. YCA is dedicated to providing a wide range of services and benefits to a global membership.

1323 SE 17th Street, #654
Ft. Lauderdale, FL 33316
877-333-0702 | yca@yachtcaptains.org
www.yachtcaptains.org

Yacht Decor Incorporated

Booth 204

Established in 1978 Yacht Décor Inc. became one of the first to specialize in yacht interior decor. Founder Betty Cordle turned the company over to her daughter Dana, who continues to uphold the tradition of service excellence, creativity and integrity. Specializing in yachts from 60' to 160', Yacht Décor offers a range of services — from consultation to complete refit — on time and on budget.

1818 SW 24th Avenue
Ft. Lauderdale, FL 33312
954-610-9669 | dana@yachtdecorinc.com
www.yachtdecorinc.com

Young Professionals in Yachting

Booth 130

We are a dedicated, enthusiastic and ethical young professionals network, sharing knowledge and nurturing long-lasting relationships to achieve success and global recognition within the yachting industry.

PO Box 460656
Ft. Lauderdale, FL 33346
info@youngprofessionalsinyachting.org
www.youngprofessionalsinyachting.org

ZiMarineUSA

Booth 317

We are a teak decking company specializing in distribution and installation.

825 Brickell Bay Drive, Unit #2202
Miami, FL 33131
305-879-2637 | cristian@zimarineusa.com
www.zimarineusa.com

REFIT 2016

IMPORTANT SHOW INFO

2017 Dates

Refit International Exhibition & Conference will return to the Broward County Convention Center in Ft. Lauderdale, FL, January 26-27, 2017.

A/V Recording Policy

Speakers and seminar attendees discuss proprietary matters openly; therefore, papers and/or extracts are not produced for seminars. Audio- or videotaping of seminars is strictly prohibited. All cell phones and pagers must be turned off during the sessions.

Admission Policy

No one under 16 years of age—including infants—will be allowed into the seminars and exhibit hall.

Continuing Education Units

Registered attendees to the conference program may receive CEUs (continuing education units) for their verified participation in paid seminars at Refit International Exhibition & Conference. Please visit the registration area for more information.

First Aid

If you are ill or require medical assistance, please ask an admission attendant at the entrance to the exhibit hall to request first-aid support.

Food Service

Food and beverage service is in the 100 aisle. Please note: **The food service in the neighboring show, IMBC, is exclusively for paid IMBC attendees.**

IMBC

Refit International Exhibition & Conference is co-located with IMBC. Refit attendees are invited to visit the IMBC exhibit hall. Should you wish to attend any IMBC seminars or events,

registration with IMBC is required. Please visit the IMBC registration area for more information.

Lost and Found

For lost and found items, please contact an admission attendant at the entrance to the exhibit hall or visit the registration area.

Seminars

All seminars require registration and are available on a first-come, first-served basis. You may purchase tickets to the seminars in the registration area. Seating is limited. Seminars are held on the second and third floors.

Show Management

Refit International Exhibition & Conference is owned and produced by *Professional BoatBuilder* magazine. If you have questions or concerns, please visit the registration area and request to speak with a member of the Refit show management team or stop by *Professional BoatBuilder's* booth, #1000.

Speakers' Lounge

The speakers' lounge is located on the second floor. Access is limited to Refit speakers and moderators.

Unauthorized Solicitations

Solicitations of business on the premises of the exhibit halls by anyone other than official Refit exhibitors are prohibited. Solicitations of business in the seminars is strictly prohibited.

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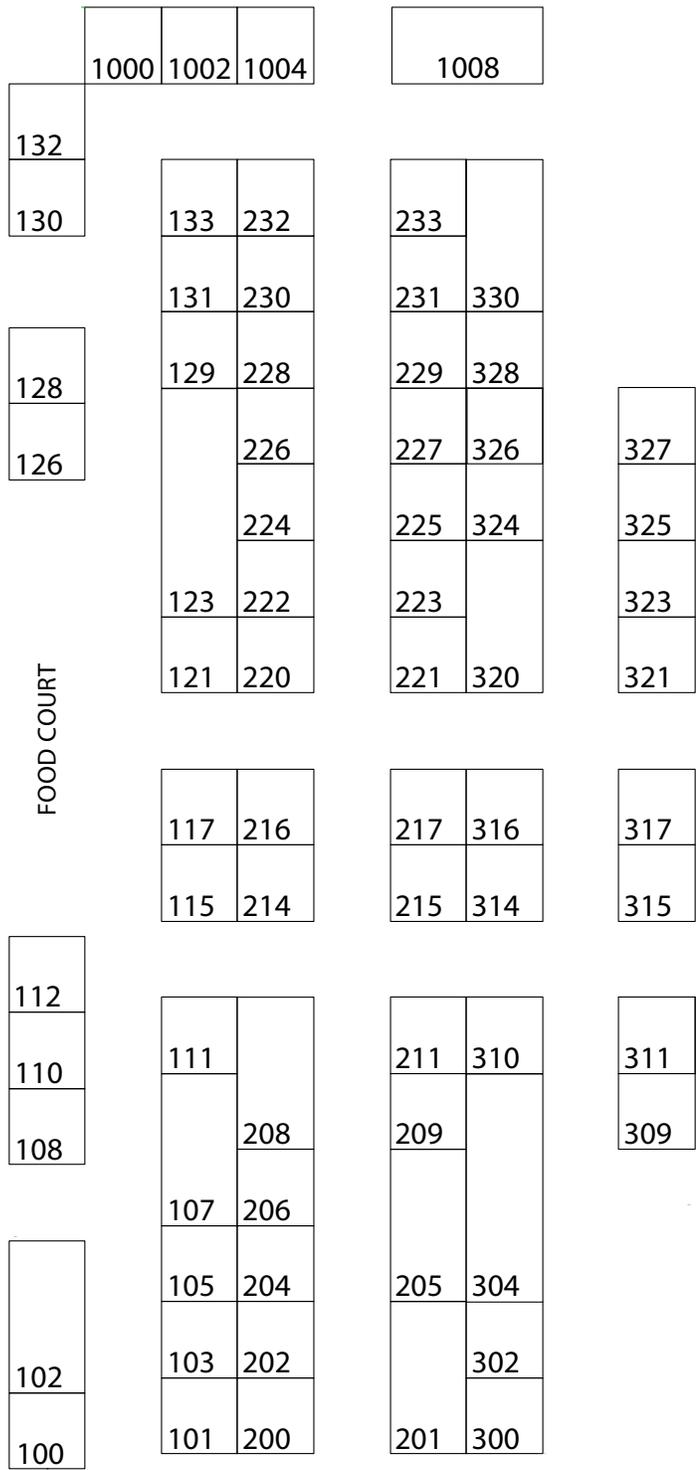
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(+1) 207-359-4651

SHOW INFO

REFIT 2016

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REFIT

EXHIBIT HALL HOURS

DAY ONE: Thursday, January 28
9:30am-5:30pm

DAY TWO: Friday, January 29
9:30am-2:00pm

Please visit our supporting organizations:



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IMBC Exhibit Hall



Booth 228



IMBC Exhibit Hall



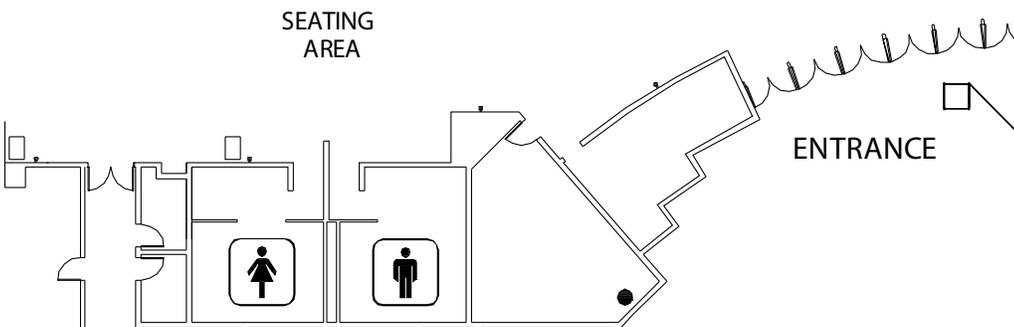
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Booth 129



Booth 130



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REFIT 2016

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Thank you to everyone in the industry that has supported Refit International Exhibition & Conference since its inception. In particular the following organizations have been invaluable.



Soundings Trade Only is the official media sponsor of Refit International Exhibition & Conference.
www.tradeonlytoday.com



American Boat & Yacht Council sponsored two seminars in the Refit conference program.
www.abycinc.org



US Superyacht Association led the first annual Refit Excellence Awards ceremony.
www.ussuperyacht.com



Marine Industries Association of South Florida sponsored a special event on the Florida sales tax cap.
www.miasf.org



Yacht Captains Association is encouraging captains to voice their opinions to the refit industry.
www.yachtcaptains.org



National Association of Marine Surveyors sponsored a seminar in the Refit conference program.
www.namsglobal.org



Young Professionals in Yachting encouraged the next generation of industry pros to join Refit.
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REFIT 2017

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