

# REFFIT

# INTERNATIONAL EXHIBITION & CONFERENCE

April 10-11, 2019 | Ft. Lauderdale

*Sponsored by:*



*Produced by:*



## EXHIBIT HALL HOURS

Wednesday, April 10: 10am–5pm  
Thursday, April 11: 10am–4pm

## QUICK REFERENCE

Seminar Schedule: See page 6  
Exhibit Hall Floorplan: See page 21  
Live Demonstrations: See page 20

Broward County Convention Center, Ft. Lauderdale, Florida

# THE 2019 OFFICIAL SHOW DIRECTORY

New England's Yachting  
& Refit Hub in Downtown  
Newport, Rhode Island



Planning your next Refit?

At Newport Shipyard, *people* make the difference.



haul & launch



machine shop



paint team



mechanics

photos © Michele Almeida

NEWPORT SHIPYARD | 1 Washington Street | Newport, RI 02840 | 401-846-6000 | [newportshipyard.com](http://newportshipyard.com)



#newportshipyard

# WELCOME TO



# 2019

## PAGE 04

- Schedule-at-a-Glance:
- Seminars
  - Networking
  - Exhibit Hall Hours

## 05

- Special Events:
- Two FREE morning sessions
  - Two FREE lunchtime sessions with *The Triton*
  - Daily networking with Pantropic

## 06

- Conference Program:
- Seminar Descriptions
  - Times and Room Numbers

## 10

- Exhibitors:
- Listed Alphabetically
  - Booth Numbers, Descriptions and Contact Info

## 20

- Live Demonstrations:
- Descriptions
  - Schedule

## 21

- Exhibition Floor Plan:
- Map of Exhibitors
  - Demonstration Area

## 23

- Important Show Information:
- Policies
  - Emergency Info
  - 2020 Show Dates

TABLE OF CONTENTS

**Exhibit Hall Hours**

Wednesday, April 10:  
10:00am-5:00pm

Thursday, April 11:  
10:00am-4:00pm



Sponsored by:



Supported by:



bluewater



# REFIT 2019 Schedule-at-a-Glance

## MORNING

## AFTERNOON

### WEDNESDAY, APRIL 10, 2019 — DAY ONE

#### 8:00am

Registration opens

#### 8:30am

FREE Special Event—Materials and Industry Drivers Over the Decades  
*presented by Phil Purcell from MIAAF*

#### 10:00am

Exhibit Hall Opens

#### 10:15–11:30am

Session 1 Seminars

- 1-A: The Refit Yard Continuum
- 1-B: Mitigating Risk in the Interior
- 1-C: Trainer, Teacher, Team-Player—  
Becoming an Effective Instructor

#### 12:00–1:00pm

FREE Special Session: Art on Yachts  
*presented by The Triton*

#### 1:15–2:30pm

Session 2 Seminars

- 2-A: Owners' Representatives on Refits
- 2-B: Mitigating Risk in the Galley
- 2-C: Head of the Class—Creating Your  
Training Program

#### 3:00pm

Free Beer & Networking with Pantropic Power

#### 3:00–4:15pm

Session 3 Seminars

- 3-A: Engineering Owner Satisfaction
- 3-B: Mitigating Risk in the Engine Room
- 3-C: Make the Grade—Developing Training  
Standards in Your Workplace

#### 5:00pm

Exhibit Hall closes

### THURSDAY, APRIL 11, 2019 — DAY TWO

#### 8:00am

Registration opens

#### 8:30am

FREE Special Event—Brokers, Owners and Refits: One Unified Process

#### 10:00am

Exhibit Hall Opens

#### 10:15–11:30am

Session 4 Seminars

- 4-A: Naval Architects and Marine Engineers
- 4-B: Cyber Risk Management
- 4-C: Back to School: Creating a Learning  
Environment in a Working Environment

#### 12:00pm

FREE Special Session: Captains' Roundtable  
*presented by The Triton*

#### 1:15–2:30pm

Session 5 Seminars

- 5-A: Superyacht Painting
- 5-B: Evolution to Smart Bridges
- 5-C: We're All in This Together: Creating a  
Positive Company Culture

#### 3:00pm

Free Beer and Networking in the exhibit hall

#### 3:00–4:15pm

Session 6 Seminars

- 6-A: Working Smarter, Not Harder
- 6-B: Case Studies and Solutions for  
Vessel Digital Security
- 6-C: Train-the-Trainer Case Study

#### 4:00pm

Exhibit Hall closes

All Special Events  
are **FREE** to Attend!



## Special Session: Materials and Industry Drivers Over the Decades

Wednesday, April 10, 8:30-9:45am, Room 118

A discussion of the manufacturers and influencers of previous generations and how disruption will dictate the next generation of boats and boat owners.

Presented by Phil Purcell, Executive Director, Marine Industries Association of South Florida



## Special Session: Art on Yachts

Wednesday, April 10, 12:00-1:00pm, Room 118

A discussion for chief stews, captains, designers and anyone who interacts with the owner's valuable art onboard during a refit. Not only must crew know how to maintain the artwork every day, during a refit, they must know how it is insured and how to protect it from damage. Join the conversation and bring your lunch for this casual roundtable discussion.

Hosted by Lucy Reed, publisher, The Triton



## Networking Reception Presented by Pantropic Power

Wednesday & Thursday, April 10-11, 3:00pm-Close, Exhibit Hall

Enjoy a free beer while you walk around the Refit Show exhibit hall! Pantropic Power is sponsoring this free networking reception! Beer is available from bars set up in the exhibit hall. Wine and mixed drinks are also available for purchase.



## Special Session: Brokers, Owners and Refits—One Unified Process

Thursday, April 11, 8:30-9:45am, Room 118

The sales process is a distinct and important phase in the overall refit process. Following yacht sale, most vessels move into a yard for refit—either big or small. Brokers often advise their customers on how to select the yard and what aspects of the boat are most critical to address in a refit. In this session, brokers will share ideas for how they'd like to work together with fellow industry professionals to erase the line in the sand that has long existed between the brokers and marine industry. Join this discussion to take a step toward developing a united front among your refit colleagues and brokers for the betterment of the industry.

Hosted by Danielle Butler (Luxury Law Group); presented by Philip Bell (Northrop & Johnson), James Brewer (Derecktor Shipyards), Ken Denison (Denison Yacht Sales), Clive McCarthy (Denison Yacht Management), Jeff Partin (Lauderdale Marine Center)



## Special Session: Captains' Roundtable

Thursday, April 11, 12:00-1:00pm, Room 118



Join *The Triton's* monthly "From the Bridge" captains' luncheon to discuss estimates — what captains need in them, how they choose from among them, and what happens when the work comes in differently. Come listen from captains about how they manage this critical part of the refit process. And ask them questions of your own. Bring your lunch and join us for this casual roundtable discussion.

Hosted by Lucy Reed, publisher, The Triton

Sponsored by Marcom

SPECIAL EVENTS

# CONFERENCE PROGRAM

Seminars are held in breakout rooms on the first floor of the Broward County Convention Center. If you haven't purchased seminars in advance, please visit our registration desk.

If you've purchased a full-conference program, you may take any of the seminars listed below. If you're enrolled in a certification program, please speak directly with the certifying organizations to confirm requirements.

## Wednesday, April 10, 10:15-11:30am

### Session 1-A, Room 118

#### The Refit Yard Continuum: Full-Service? Full-Contractor? Full-Hybrid? A Panel of Refit Yard Leaders Discuss the Differences

Refit shipyard business models have been changing over the years, ranging from the traditional full-service/full-staff model, to the full-contractor model, to variable hybrids of the two. Each of them has advantages and strengths, and each of them has vulnerabilities. But how do captains and owners and owner representatives accustomed to one way of doing business evaluate the increasing alternatives? Every reputable yard can "do the job," and it's obviously always about *relationships*, but the subject is rich and complex, and we're bringing together the leaders of three major refit yards to talk about the operating models at their yards, and how they're working.

*James Brewer (Derecktor Shipyards), Bob Roscioli (Roscioli Yachting Center), Doug West (Lauderdale Marine Center)*

### Session 1-B, Room 122

#### Mitigating Risk in the Interior

This seminar will address considerations for interior design and crew training during refit periods. Topics will include crew training, interior design, equipment/furnishing/storage, safety and security, and interior operation audits.

*Carolyn Dobbs (Bluewater Crew Training), Theresa Manwaring (Bluewater Crew Training)*

### Session 1-C, Room 123

#### Trainer, Teacher, Team-Player: Becoming an Effective Instructor

What makes a good teacher? Identify the characteristics of an effective Instructor in the marine industry, and learn how to develop those traits within your own skill-set. We'll teach you about learner-centered training and how to make learning relevant and fun for your employees. You'll walk away with an understanding of how work-based learning can be applied to your organization.

*Staff (ABBRA and The Landing School)*

## Wednesday, April 10, 1:15-2:30pm

### Session 2-A, Room 118

#### Owners' Representatives on Refits: What Deep Experience Brings to the Projects

Owner representation, when poorly executed, creates complications with wide impacts. It reduces project momentum, amplifies problems, depletes morale, and adds significant costs and complexity to refit projects. Surprises are always going to be the norm, and things going wrong are the reality in refits, and the competence and experience of the owner's representative affects every aspect of the crucial relationship between the shipyard and the owner. But successfully navigating the way forward between owner expectations and refit yard capacities requires an unusual array of experience, abilities, and "agilities." Owner's representative and yacht engineer Dean Vaughan will share his real-world perspectives on, and experiences in, the increasingly frequent utilization of owners' representatives in refits.

*Dean Vaughan (Benchmark Yacht)*

### Session 2-B, Room 122

#### Mitigating Risk in the Galley

This seminar will address risk mitigation with respect to galley operations and food safety. Topics will include food safety, crew training, galley equipment and storage, and galley audits.

*Jim Distler (Bluewater Crew Training), John Pinkerton (Yacht Chandlers)*

### Session 2-C, Room 123

#### Head of the Class: Creating Your Training Program

Preparation is key in executing a training program. We'll help you prepare the curriculum your workforce needs. Foster your own development as an instructor by learning various instructional methods. Finally, design your unique training program that meets the needs of your business — and your employees.

*Staff (ABBRA and The Landing School)*



## Wednesday, April 10, 3:00-4:15pm

### Session 3-A, Room 118 Engineering Owner Satisfaction in Refits: Knowing How to Plan for the Predictable and the Unpredictable

Owner satisfaction will always be the key element affecting the future of the yachting industry, and without this critical component in place, our industry will cease to grow. Refit projects typically draw intense scrutiny by owners because of their complexity, their unpredictability, and their expense, and those of us in this industry need to perform at our best on these projects. But do owners always know what they're getting into? Not necessarily. If the yard period or costs begin to exceed original projections, things can get out of control quickly. And if the owner wasn't engaged at first because it was all supposed to be "routine," that can change quickly, too! Jeff Bowles and Colin Kiley will share some tips, tricks, and lessons learned – including from a couple of refit projects-gone-wrong, to help in planning for a successful next experience at the refit yard. With proper planning and preparation, cost and schedule risks can be significantly reduced, and the chances of an on-time and on-budget departure will be increased.

Jeffrey Bowles (DLBA), Colin Kiley (Lauderdale Marine Center)

### Session 3-B, Room 122 Mitigating Risk in the Engine Room



This seminar will address risk mitigation with respect to engine and hotel services onboard. Topics will include equipment, maintenance, risk assessment, crew training and safety inspections and audits.

(Presenters to be announced on site)

### Session 3-C, Room 123 Make the Grade: Developing Training Standards in Your Workplace



Standards are prevalent — and important — in our industry. Establish the standards for your employee training program. Learn how to conduct a needs assessment for your business and your employees. Based on that, you'll create a list of expected performance outcomes for your in-house training program. Build a competency measuring-stick for your employees to determine how their training is progressing. Finally, and perhaps most importantly, discover methods to accommodate the various learning styles among your employees.

Staff (ABBRA and The Landing School)

## Thursday, April 11, 10:15-11:30am

### Session 4-A, Room 118 Naval Architects and Marine Engineers: Who Needs Them?

It's a colossal irony that terrestrial structures require the formal stamp of approval of professional engineers at different stages of construction and re-construction, while large vessels, which are subjected to constant dynamic forces while continuing to function in the most challenging environments as the veritable "lifeboats" for their owners and crews, do not. The conclusion that some may draw is that such engineers are extraneous and "dispensable." Uneducated owners may wonder why they should spend their refit dollars on naval architects and engineers because they don't understand what they could add—or what tragedies they could prevent—by virtue of their efforts. In this seminar, naval architect and marine engineer Jeff Bowles will talk about what engineers bring to refits of any size and scale, and remind us of how critical their work can be.

Jeffrey Bowles (DLBA)

### Session 4-B, Room 122 Cyber Risk Management



This seminar will review specific cybersecurity considerations, practices, and training required to reduce the attack surface of vessels, crews, owners, and guests. Attendees will learn about vessel network vulnerability assessments and methods of mitigation, including essential system architecture modernization recommendations and managed security solutions. This seminar is for refit and repair facilities, new build facilities, project managers, and captains.

Sean Donnelly (RESOLVN), Dr. Jay Lasner (Bluewater Crew Training USA)

### Session 4-C, Room 123 Back to School: Creating a Learning Environment in Your Working Environment



How can your company encourage your employees to become enthusiastic trainees? A learner's needs may be different than those of an employee. We'll identify those differences. We'll also show you ways to establish rules in your workplace that are effective in a learning environment and a working one. Find out how you can organize your team better to facilitate training. Finally we'll highlight some critical safety practices, problem solving techniques, and soft skills that will support training in your workplace.

Staff (ABBRA and The Landing School)

SEMINARS

On behalf of captains and crew, special **THANKS** to



for supporting the Bluewater certification programs.

**Thursday, April 11, 1:15-2:30pm****Session 5-A, Room 118  
Superyacht Painting: Setting Reliable Specification  
Standards & Rigorous Acceptance Standards—From  
Paint Survey to Finish Coat**

Virtually every single refit project involves expensive exterior refinishing work of one sort or another. Large and small-scale painting contractors and applicators swarm over the vessel to shelter, strip, sand, prime, paint, and re-paint hulls and superstructures. But what actual specifications and standards are being imposed on the contractor's climate/environment control, chemical formulations, preparation process, application, and finish? How does an owner objectively know that the finished job measures up to the proper specification and standard? What is "smooth"? What is "durable"? A growing dimension of refit work is found in the field of independent coatings consulting, involving everything from coatings condition surveys to application supervision and final approval, all aimed toward reliably defined application standards in superyacht painting. Yacht engineer and owner's representative Dean Vaughan will join with a professional yacht coatings consultant for a thorough conversation on the intricacies of ensuring a proper and durable result.

*Dean Vaughan (Benchmark Yacht)*

**Session 5-B, Room 122  
Evolution to Smart Bridges**

This seminar series is presented by Bluewater Superyacht Bridge Services (a division of Bluewater Books and Charts), Telemar (a Marlink Company), and International Maritime Security Associates. Attendees will learn about the latest technological advancements in bridge hardware and software saving time, reducing risk, and improving operations. This seminar is for refit and repair facilities, new build facilities, project managers, naval architects, and captains.

*Corey Ranslem (International Maritime Security Associates, Inc.), Erik Speyer (Bluewater Books and Charts), Mark Theissen (Marlink, Inc.)*

**Session 5-C, Room 123  
We're All in This Together: Creating a  
Positive Company Culture**

Turn your work environment into a learning environment. In order to encourage an active exchange of information and skills among your staff, establish a community of employees who embrace learning. We'll give you the instructional resources necessary to enrich your company's culture. We'll also share some self-assessment and professional development tools with you so you and your workforce can gauge your progress. Finally, we'll give you some tips on mentoring a multi-generational and diverse workforce, so you can attract learners and employees of all ages and backgrounds.

*Staff (ABBRA and The Landing School)*

**Thursday, April 11, 3:00-4:15pm****Session 6-A, Room 118  
Working Smarter, Not Harder: New Developments in  
Condition-Monitoring Technology**

When it comes to yacht maintenance, one recurring problem that always results in lost time and money is the absence of effective pre-planning. Despite the productivity potential and financial benefits, owners and captains may have been reluctant to adopt a fully predictive and preventative approach to ongoing monitoring and maintenance. With the possibilities offered by remote continuous monitoring, the ability to keep machinery running smoothly is increased by detecting problems before they become serious enough to require unscheduled yard periods. New developments in condition-monitoring technology allow owners, captains, and engineers to work smarter, not harder, and to save money on maintenance by sending collected data to a trusted vibration analyst capable of diagnosing issues, and locating and addressing root causes with precision.

*Rich Merhige (Advanced Maintenance Engineering)*

**Session 6-B, Room 122  
Case Studies and Solutions for  
Vessel Digital Security**

This seminar will bring together all aspects of digital and cybersecurity practices into focus for application onboard today's superyachts.

*Sean Donnelly (RESOLVN), Dr. Jay Lasner (Bluewater Crew Training USA), Corey Ranslem (International Maritime Security Associates, Inc.)*

**Session 6-C, Room 123  
Train-the-Trainer Case Study**

Our instructors will highlight a case study in detail to give participants an opportunity to demonstrate their understanding of the material covered throughout the certification program.

*Staff (ABBRA and The Landing School)*





*“ Our customers have high expectations for their yachts, and Alexseal delivers on them. We’ve been spraying Alexseal since we went into business and it’s made us believers.”*

**JB Turner**

President and GM, Front Street Shipyard



# ALEXSEAL®

Yacht Coatings



Providing Solutions



# EXHIBITING COMPANIES



## 5i Solutions

*Booth 212*

5i Solutions deploys software for yacht management, brokerage, refit, service, crew management, and marine back-office applications. We leverage technology to improve profitability, ease audit and compliance, and enhance the customer experience.

**2972 NW 60th Street**  
**Ft. Lauderdale, FL 33309**  
**T: (317) 559-5396 | E: tsanders@5isolutionsinc.com**

## Admiral Canvas

*Booth 205*

Admiral Canvas provides the finest craftsmanship in marine canvas. Yacht builders, owners, and marinas trust us to get the job done. We specialize in bimini tops, enclosures, and upholstery—all custom designed.

**512 SE 32nd Street**  
**Ft. Lauderdale, FL 33316**  
**T: (954) 764-2723 | E: warren@admiralcanvas.com**

## Advanced Mechanical Enterprises (AME)

*Booth 328*

AME is a mechanical engineering company specializing in predictive, preventative, and corrective maintenance for propulsion systems. AME uses the most advanced technologies and equipment to provide diagnostics, maintenance, and repair for rotating and reciprocating machinery for marine and industrial applications. Work is performed in accordance with the standards set by SNAME and good marine engineering practice is the foundation in which we operate.

**217 SW 28th Street**  
**Ft. Lauderdale, FL 33315**  
**T: (954) 764-2678 | E: teresa@amesolutions.com**

## Alexseal Yacht Coatings

*Booth 316*

ALEXSEAL offers a complete set of premium paint products that combine highest quality pigments, solvents, resins, ultraviolet resistors, and agents with the most advanced aliphatic topcoats available on the market today.

**415 Jessen Lane**  
**Charleston, SC 29492**  
**T: (850) 502-6908 | E: jeff.grandgenett@alexseal.com**

## All Points Boats

*Booth 310*

Refit services including Lloyds/ABS welding; class-certified valve and pipe pressure testing; machine shop; composite, FRP, and carpentry shops; five-axis waterjet; CNC router; CNC press break and shear; plate rolling services.

**2001 SW 20th Street, Ste 200**  
**Ft. Lauderdale, FL 33315**  
**T: (954) 767-8255 | E: george@apb1.com**

## Alpha Professional Tools

*Booth 509*

Alpha Professional Tools is a manufacturer of high-quality diamond tools, abrasive products, and polishing systems for many industries including marine and boating. Our expertise is in cutting, drilling, grinding, and polishing.

**103 Bauer Drive**  
**Oakland, NJ 07481**  
**T: (201) 337-3343 | E: kraacnati@alpha-tools.com**

## American Boat Builders & Repairers Association (ABBRA)

*Booth 619*

We are first and foremost a recreational marine industry trade association and national network of marine service and repair companies dedicated to professional development, training, education, and the sharing of knowledge in the search for solutions to common problems.

**1 Washington Street**  
**Newport, RI 02840**  
**T: (401) 236-2466 | E: info@abbr.org**

## Apollo Lighting

Booth 408

Marine lighting, underwater lighting.

**2860 W State Road 84, Ste 114**

**Ft. Lauderdale, FL 33312**

**T: (954) 375-0100 | E: brandi@apollolighting.com**

## Awlgrip North America and Interlux Yacht Finishes

Booth 506

Awlgrip and Interlux Yacht Finishes is a manufacturer of products like Awlgrip topcoats, InterProtect, and Micron antifouling paints. We're leaders in the protection and beautification of all yachts.

**6001 Antoine Drive**

**Houston, TX 77091**

**T: (713) 684-1346 | E: marissa.sanchezaldana@akzonobel.com**

## Bluewater Books and Charts

Booth 418

Bluewater's Superyacht Bridge Services division is the yachting industry's leading purveyor of large yacht navigation products and services. Staff assists yachts to ensure safety and compliance with flag state regulations.

**3233 SW 2nd Avenue**

**Ft. Lauderdale, FL 33315**

**T: (954) 763-6533 | E: jmann@bluewaterweb.com**

## Boeing USA, Inc.

Booth 317

Boeing Ship Automation is a German multinational company, founded in 1977, with over 100 employees in Germany, and subsidiaries in Brazil, Croatia, Italy, Spain, and USA. Boeing operates in the maritime and shipbuilding industry, providing electronic systems for automation and control. Boeing (Germany) is DIN ENISO 9001:2008 certified and also a NMEA member (International Marine Electronics Association).

**4281 NW 1st Avenue**

**Boca Raton, FL 33431**

**T: (561) 372-9894 | E: luiz.barbarini@boeing.com**

## Bradford Marine

Booth 305

With over 50 years of experience, Bradford Marine continues to enhance its reputation for being a complete yacht service facility by offering a complete range of marine shipyard services in Ft. Lauderdale, Florida, and Freeport, Grand Bahama.

**3051 W State Road 84**

**Ft. Lauderdale, FL 33312**

**T: (954) 791-3800 | E: carlos@bradford-marine.com**

## Broward Armature & Generator LLC

Booth 220

Broward Armature remanufactures and rewinds marine generators. We also service generator engines, motors, pumps, windlasses, thrusters, and fans.

**340 SE 21st Terrace**

**Ft. Lauderdale, FL 33312**

**T: (954) 583-9888 | E: mikejr@browardarmature.com**

## Broward College

Booth 216

Broward College's Marine Engineering Management Program is a specialized, comprehensive, and affordable 24-month technical and academic curriculum that will earn you an associate's degree and marine certifications through the American Boat & Yacht Council (ABYC).

**7200 Pine Blvd**

**Pembroke Pines, FL 33024**

**T: (954) 201-7350 | E: galvarad@broward.edu**

## Cimolai Technology SPA

Booth 513

Cimolai's specialized technicians enable the company to face any heavy yacht transport and lifting operation in any part of the world.

**Via dell'Industria e dell'Artigianato, 17**

**Carmignano di Brenta 35010 Italy**

**T: (+39) 049 9404549 | E: info@cimolaittechnology.com**

## CMC Marine SRL

Booth 317

CMC Marine offers a new generation of control and stabilizing systems. CMC Marine products include: Stabilis Electra, the world's first electrically actuated stabilizing system; Dualis Thrusters Electra electric bow thruster; and CMC's unique integrated stabilizing and steering system—plus a lot more that will be launched in the near future.

**Sede Legale e Operativa**

**Cascina (PI) Via Grecia 52-56021 Italy**

**T: (+39) 050 815561 | E: a.gallifuoco@cmcmarine.com**

## Cover Guard — Bainbridge International

Booth 611

Cover Guard is the world's leading flame-retardant surface protection, used to protect vessels' decks and finished surfaces during new construction, refits, and routine maintenance.

**255 Revere Street**

**Canton, MA 20007**

**T: (781) 844-5323 | E: mcuscia@bainbridgeintusa.com**

**Datum RMS, LLC***Booth 528*

Datum is a South Florida-based marine and industrial engineering service company. We specialize in laser and optical alignment of marine propulsion systems and other types of rotating machinery using state-of-the-art tools and ISO-certified technicians.

**2040 Tigertail Boulevard, Building 5, Bay E**

**Dania Beach, FL 33004**

**T: (954) 670-9193 | E: andrew@datumrms.com**

**Depco Pump Company***Booth 304*

Depco's marine expertise covers engine cooling, marine air conditioning, water systems, diesel and oil transfer, bilge, washdown, macerators, marine toilets, and more. Our team of 17 sales people and six repair/production specialists is ready to assist.

**2145 Calumet Street**

**Clearwater, FL 33765**

**T: (727) 446-1656 | E: mariab@depco.com**

**Derecktor Shipyard***Booth 311*

Derecktor Florida is a full-service shipyard located in Dania Beach, offering haul-out services to megayachts and recreational vessels up to 200' LOA and 900 tons displacement. The yard has over 50 years of experience and is an industry leader.

**775 Taylor Lane**

**Dania, FL 33004**

**T: (954) 920-5756 | E: jamesb@derecktor.com**

**DockMaster Software***Booth 217*

DockMaster's industry-leading software products help marinas, boatyards, and boat dealerships manage every aspect of their businesses, while improving internal communications and customer relationships.

**2000 Palm Beach Lakes Blvd, Ste 600**

**West Palm Beach, FL 33409**

**T: (561) 969-2882 | E: cam.collins@dockmaster.com**

**Donald L. Blount and Associates***Booth 211*

DLBA was founded in 1988 as a naval architecture and marine engineering firm specializing in the technical development of high-performance marine craft.

**870 Greenbrier Circle, Ste 600**

**Chesapeake, VA 23320**

**T: (757) 545-3700 | E: jbowles@dlba-inc.com**

**Dr. Shrink***Booth 204*

Dr. Shrink is one-stop shopping for all your shrink wrap products and accessories including heat tools, adhesives, zipper access doors, and venting. Dr. Shrink has formulated its own shrink wrap for unbeatable performance in all weather conditions. Our premium shrink wrap is 100% virgin resin with maximum UV inhibitors built in for long term usage.

**315 Washington Street**

**Manistee, MI 49660**

**T: (800) 968-5147 | E: drshrink@dr-shrink.com**

**Dura-Cast***Booth 511*

Dura-Cast Products is Florida's leading rotational molding company, providing clients with quality, durable plastic solutions. We are proud to partner with leaders in the marine industry to provide tanks, seats, bins, baitwells, coolers, and more.

**16160 Highway 27**

**Lake Wales, FL 33859**

**T: (863) 638-3200 | E: kaiken@duracast.com**

**E4 Power, LLC***Booth 512*

Corrosion engineering and coating, sandblasting and dustless blasting, modular dry exhaust systems, peak shaving with batteries, distributor for Polyflake.

**6500 NW 35th Avenue**

**Miami, FL 33147**

**T: (754) 715-0818 | E: joerg.scheele@e4powerllc.com**

**ElectroSea***Booth 207*

Clearline is a new patent-pending system that prevents barnacle growth from clogging your vessel's seawater conduits. The Clearline System includes the Clearline control unit and the Clearcell electrochlorinator.

**549 Harrington Road**

**Wayzata, MN 55391**

**T: (443) 252-0350 | E: bbillic@electrosea.com**

**Engineered Marine Coatings, Inc.***Booth 618*

Quantum99 Full System: high solids, easy to apply, low VOCs, repairable. Need we say more? Engineered Marine Coatings was founded with the idea of bringing to market a marine polyurethane system technology that would be easy to apply, deliver the highest level of gloss and gloss retention, maximize abrasion resistance for marine use, and meet current and future environmental guidelines.

**PO Box 21**

**Isle of Palms, SC 29451**

**T: (843) 819-2067 | E: jonboswell@emcllc.net**

## Europa Manufacturing

Booth 318

Europa Manufacturing provides precision sheet metal fabrication in South Florida for more than 35 years supporting industrial and commercial customers requiring a very high level of precision fabrication. Significant expertise with marine, aerospace, electronics, medical, and scientific devices.

**6510 West Rogers Circle  
Boca Raton, FL 33487  
T: (561) 789-5443 | E: david@europamanufacturing.com**

## Fiberglass Coatings, Inc.

Booth 616

At Fiberglass Coatings, we are committed to providing superior knowledge, superior service, and superior products. With over 50 years of composite distribution and manufacturing experience, we are your single source for composite materials.

**5553 Anglers Avenue, Ste 105  
Ft. Lauderdale, FL 33312  
T: (954) 527-9200 | E: bcabrera@fgci.com**

## Fire Ranger

Booth 406

Fire Ranger offers comprehensive sales, inspection, service, maintenance, and certification of your vessels' fire and safety equipment worldwide. From class-approved superyachts to the smallest tender, Fire Ranger is available to assist you 24/7.

**4009 NE 6th Avenue  
Ft. Lauderdale, FL 33334  
T: (954) 566-5430 | E: jenniferj@fireranger.com**

## Fireboy-Xintex LLC

Booth 404

Premier global supplier of clean agent fixed fire suppression systems up to 17,500 cu ft, fire detection systems, carbon monoxide detection, and other safety products. We offer both HFC-227ea and 3M Novec 1230 clean agent systems.

**0-379 Lake Michigan Drive  
NW Grand Rapids, MI 49534  
T: (231) 907-0101 | E: klarson@fireboy-xintex.com**

# Refit Central.

Florida's finest mega-yacht repair and refit facility.

Our 900-ton mobile lift, the largest in Florida, allows us to haul and block ashore a minimum of nine mega-yachts at one time. Our dedicated workforce, combined with the area's top specialized sub-contractors, has established Derecktor as the most experienced mega-yacht repair and refit facility in Florida. Our technical skills are unmatched locally and respected worldwide. It doesn't matter if your needs are simple or complex, come visit us or call/email James Brewer for a proposal.

# DERECKTOR

72 YEARS. AND BUILDING.

775 Taylor Lane, Dania Beach, FL 33004 | USA  
1+954.920.5756 | www.derecktor.com



**Fisheries Supply***Booth 226*

Fisheries Supply is a distributor of products to marine professionals and has the largest inventory in the Pacific Northwest. We offer same-day shipping anywhere in the U.S. You can check inventory 24 hours a day by visiting [www.fisherliessupply.com](http://www.fisherliessupply.com)

**1900 N Northlake Way****Seattle, WA 98103****T: (800) 426-6930 | E: [jrothermel@fisherliessupply.com](mailto:jrothermel@fisherliessupply.com)****Front Street Shipyard***Booth 517*

With a 485-ton lifting capacity and deep-water access, Front Street Shipyard in Belfast, Maine, is the premier refit destination in the Northeast. Indoor heated shop space for yachts up to 155 feet; dockage for yachts up to 200 feet.

**101 Front Street****Belfast, ME 04915****T: (207) 930-3740 | E: [news@frontstreetshipyard.com](mailto:news@frontstreetshipyard.com)****Global Satellite, USA***Booth 219*

Global Satellite is the source for all your global communication and satellite needs. Whether it's avionics, land, marine, portable, or data, Global Satellite has the solution for you. Iridium, KVH, Inmarsat, Thuraya, Intellian.

**1901 S Andrews Avenue****Ft. Lauderdale, FL 33316****T: (954) 459-3000 | E: [ap@globalsatellite.us](mailto:ap@globalsatellite.us)****Headhunter***Booth 605*

Headhunter supplies and installs innovative marine plumbing solutions, piping, and products with skilled engineers, welders, and pipefitters.

**3380 SW 11th Avenue****Ft. Lauderdale, FL 33315****T: (954) 581-6996 | E: [paulm@headhunterinc.com](mailto:paulm@headhunterinc.com)****Horizon Naval Architects, Inc.***Booth 516*

Horizon Naval Architects, Inc. provides owners, captains, management companies, and shipyards with naval architecture and marine engineering services such as: conceptual and detail design for new construction, repair and refit projects, 3D scanning and modeling, regulatory compliance, and expert witness work.

**760 Taylor Lane, Ste 2****Dania Beach, FL 33004****T: (954) 727-1670 | E: [srjensen@horizon-na.com](mailto:srjensen@horizon-na.com)****Hug Engineering, Inc.***Booth 407*

Hug Engineering AG / Hug Filtersystems is the worldwide leading company in developing, manufacturing, engineering, and sales of exhaust abatement systems for boat engines between 50 and 5000 horsepower.

**4961 Golden Parkway****Buford, GA 30519****T: (470) 326-2020****Humphree USA***Booth 429*

Humphree was established in Sweden in 2002 to provide innovative marine stabilization products and services that are integrated with automated functions to give the customer a complete stability system from anchor to full speed.

**205-114 First Colonial Road****Virginia Beach, VA 23454****T: (757) 802-5962 | E: [george.lewis@humphree.com](mailto:george.lewis@humphree.com)****Island Marine Electronics, Inc.***Booth 317*

Island Marine is the "one stop shop" for all the electrical and electronic needs on today's large yachts. Our expertise includes all areas of electrical and electronics—basically anything with a wire. With accumulated experience of more than 250 years, no job is too small or too large.

**401 SE 30th Street****Ft. Lauderdale, FL 33316****T: (954) 901-4669 | E: [bmorgan@islandmarineelectric.com](mailto:bmorgan@islandmarineelectric.com)****The Landing School***Booth 617*

Marine industry technology education.

**286 River Road****Arundel, ME 04046****T: (207) 985-7976 | E: [jamiehoutz@landingschool.edu](mailto:jamiehoutz@landingschool.edu)****Marine Industries Association of South Florida***Booth 210*

The Marine Industries Association of South Florida (MIASF) is the largest trade organization in the southeast United States dedicated to promoting, protecting, and growing the 110,000 middle class jobs in Broward County and 136,000 jobs regionally in marine businesses promoting boating lifestyles from family cruising and fishing to yachts and the goods and services that sustain them, driving the economic output to \$8.8 billion in Broward County and \$11.5 billion regionally.

**2312 S Andrews Avenue****Ft. Lauderdale, FL 33316****T: (954) 524-2733 | E: [sean@miasf.org](mailto:sean@miasf.org)**

## Marine Travelift

*Booth 313*

Marine Travelift offers a complete line of custom mobile boat hoist with sizes ranging from 15 to 1500 tons. Learn more about our complete line of innovative boat handling equipment at [www.marinetravelift.com](http://www.marinetravelift.com) or by emailing [sales@marinetravelift.com](mailto:sales@marinetravelift.com).

**49 E Yew Street  
Sturgeon Bay, WI 54235  
T: (920) 743-6202 | E: [sales@marinetravelift.com](mailto:sales@marinetravelift.com)**

## McFatter Technical College

*Booth 208*

The Marine Service Technologies course will prepare students for a career in the pleasure boating industry by providing students with the skills necessary to diagnose, overhaul, and repair crafts of 50 feet and under and their outboard engines.

**6500 Nova Drive  
Davie, FL 33317  
T: (754) 321-5844 | E: [maggie.remek@browardschools.com](mailto:maggie.remek@browardschools.com)**

## Medical Support Offshore, Ltd

*Booth 418*

Medical Support Offshore, Ltd., (MSOS) is a worldwide provider of specialty medical kits, advanced medical training and telemedicine support to the yachting community including superyachts, yacht racing teams, long-distance cruisers, sportfish, expeditions, and adventurous individuals. Maritime medical kits meet all regulatory Category A, B & C requirements needed for certified vessels.

**3233 SW 2nd Avenue, Ste 202  
Ft. Lauderdale, FL 33315  
T: 954-536-6135 | E: [becky@msos.org.uk](mailto:becky@msos.org.uk)**

## Megafend Mooring Products

*Booth 428*

Megafend is a manufacturing company making custom, handcrafted specialty mooring products. Serving the yachting community since 1986.

**3001 SW 3rd Avenue, Ste #1  
Ft. Lauderdale, FL 33315  
T: (954) 759-9929 | E: [info@megafend.com](mailto:info@megafend.com)**

## Metalphoto of Cincinnati

*Booth 612*

Metalphoto of Cincinnati is a leading full-service manufacturer of durable custom panels, overlays, nameplates, labels, and signs. With over 50 years in business, our experience lends us the knowledge and capability to identify and protect your product.

**1080 Skillman Drive  
Cincinnati, OH 45215  
T: (216) 714-0020 | E: [lwalkup@mpofcinci.com](mailto:lwalkup@mpofcinci.com)**

## National Marine Suppliers

*Booth 206*

National Marine Suppliers is a worldwide yacht support group providing the most professional service and on-time reliability in the world. We are truly the worlds #1 choice for megayacht owners, captains and crew.

**2800 SW 2nd Avenue  
Ft. Lauderdale, FL 33315  
T: (954) 764-0975 | E: [info@nationalmarine.com](mailto:info@nationalmarine.com)**

## Northern Lights, Inc.

*Booth 308*

Leading manufacturer of industry-best marine systems, including Northern Lights marine generators sets and Technicold air conditioning.

**4420 14th Avenue NW  
Seattle, WA 98107  
T: (206) 834-2385 | E: [ariordan@northern-lights.com](mailto:ariordan@northern-lights.com)**

## Oceanmax

*Booth 306*

Prospeed, distributed worldwide by Oceanmax, is recognized globally as the best foul release coating system, designed for the prevention of marine growth and fouling of props and running gear below the waterline. Prospeed: more speed less fuel!

**757 SE 17th Street #1127  
Ft. Lauderdale, FL 33316  
T: (704) 277-2463 | E: [claire.blohm@oceanmax.com](mailto:claire.blohm@oceanmax.com)**

## Pantropic Power

*Booth 508*

Pantropic Power is South Florida's only authorized CAT Power Systems Dealer since 1986 and specializes in sales, service, and parts for CAT marine propulsion systems and generators.

**8205 NW 58th Street  
Miami, FL 33166  
T: (305) 477-3329 | E: [melissa\\_kowal@pantropic.com](mailto:melissa_kowal@pantropic.com)**

**Professional BoatBuilder***Booth 623*

*Professional BoatBuilder* magazine is written and edited for boat builders, repairers, designers, and surveyors. Published six times a year, by WoodenBoat Publications, Inc., it focuses on materials, design, and construction techniques and repair solutions chosen by marine professionals. Regular technical articles provide detailed, real-world examples to improve the efficiency and quality of their work. *Professional BoatBuilder* has an audited circulation of 24,000 readers, worldwide.

**PO Box 78****Brooklin, ME 04616****T: (207) 359-4651 | E: [proboat@proboat.com](mailto:proboat@proboat.com)****Professional Tank Cleaning***Booth 409*

Professional Tank Cleaning & Sandblasting specializes in accomplishing advanced cleaning, surface preparation, and preservation projects for the following industries: maritime, waste/water treatment, and manufacturing/processing.

**3160 NE 3rd Avenue****Oakland Park, FL 33334****T: (954) 533-1135 | E: [nicole@protank.net](mailto:nicole@protank.net)****Pruftechnik***Booth 229*

Pruftechnik, the makers of the #1 laser alignment systems in the world, provide solutions for alignment and condition monitoring problems. Pruftechnik remains the market leader in shaft alignment and has a reinforced footprint in the US. Advanced Mechanical Enterprises/AME is Pruftechnik 's authorized distributor for Florida.

**T: (954) 764-2678 | E: [technology@amesolutions.com](mailto:technology@amesolutions.com)****Quick USA***Booth 417*

Leading supplier of windlasses, thrusters, gyro stabilizers, battery chargers, water heaters, and LED lights.

**810 Oregon Avenue, Ste F****Linthicum, MD 21090****T: (410) 636-5991 | E: [fbovio@quickusa.com](mailto:fbovio@quickusa.com)****RPM Diesel***Booth 620*

RPM Diesel Company is an industry leader in authorized marine engine and generator parts, sales, and service for MTU/Detroit Diesel, Kohler, Northern Lights, and Westerbeke. On-site fuel injection and turbocharger repair service.

**2555 W State Road 84****Ft. Lauderdale, FL 33312****T: (954) 587-1620 | E: [todd@rpm diesel.com](mailto:todd@rpm diesel.com)****RiteAire Marine***Booth 610*

Installed marine dehumidifier reduces and maintains humidity at a level where condensation will not occur. This will prevent mold from colonizing and affecting indoor air quality.

**2401-C 28th Avenue N****St. Petersburg, FL 33713****T: (727) 898-2010 | E: [hector@riteairemarine.com](mailto:hector@riteairemarine.com)****RMK Merrill-Stevens***Booth 626*

The new RMK Merrill-Stevens is a full-service yacht maintenance, repair, and refit facility conveniently located in the heart of Miami and offers haul-out capability up to 2,700 gross tons using new state-of-the-art equipment.

**881 NW 13th Avenue****Miami, FL 33125****T: (305) 324-5211 | E: [aaron@rmkms.com](mailto:aaron@rmkms.com)****Sirocco Marine/BRIG USA***Booth 510*

At Sirocco Marine, we're proud to offer rigid inflatable boats for sale from a leader in the industry for performance, safety, and quality: BRIG

**3277 SE 14th Avenue****Ft. Lauderdale, FL 33316****T: (954) 494-9942 | E: [gina@siroccomarine.com](mailto:gina@siroccomarine.com)****Steele Rubber Products***Booth 312*

Steele Rubber Products, founded in 1958, manufactures high-quality seals and weatherstripping. Over 12,000 parts and profiles to choose from. Custom work and by-the-foot items available. No minimums required. We partner with builders, owners, and refitters.

**6180 E NC 150 Highway****Denver, NC 28037****T: (704) 483-9343 | E: [mmisener@steelerubber.com](mailto:mmisener@steelerubber.com)****Sterling Marine Systems***Booth 608*

Specialists in marine hydraulics and control systems. Factory authorized sales and service for: Jastram & Wagner steering systems, Steelhead davits and cranes, Accusteer pump set, Steen windlasses, Weimar hydraulics and thrusters.

**4081 SW 47th Avenue, Ste 10****Ft. Lauderdale, FL 33314****T: (954) 584-9898 | E: [operations@sterlingmarine.com](mailto:operations@sterlingmarine.com)**

## Teakdecking Systems

Booth 410

Teakdecking Systems (TDS) pre-manufactures teak decks in pre-trimmed panels for all vessel types. Planks can be straight or curved panels to the plank sheer of the vessel. Beautiful custom interior floors, installations, and refurbishments are available worldwide, as well as caulking, cleaners, epoxies, and adhesives. TDS now offers Esthec® and Herculon® synthetic decking in custom designs.

**7061 15th Street E  
Sarasota, FL 34243  
T: (941) 756-0600 | E: yacht.services@teakdecking.com**

## The Triton

Booth 613

*The Triton's* mission statement is to be the voice of the community of people who earn their living working on yachts. To give captains and crews the information they need to help them run their boats and manage their careers. To help our advertisers better market their businesses to these yachting professionals. To treat our readers, customers, and each other with kindness and respect.

**1043-b SE 17th Street  
Ft. Lauderdale, FL 33316  
T: (954) 525-0029 | E: lucy@the-triton.com**

## Tricel Honeycomb Corporation

Booth 413

Tricel offers lightweight honeycomb and panel products to the marine industry. Our Tripanel Marine panel products have been used in the marine industry for more than 30 years. We have been involved with the composites industry for more than 35 years.

**2100 Swanson Court  
Gurnee, IL 60031  
T: (847) 336-1321 | E: steve@tricelcorp.com**

## Universal Marine Center

Booth 222

Universal Marine Center is a shipyard for megayacht services with a marina experience.

**2700 SW 25th Terrace  
Ft. Lauderdale, FL 33312  
T: (954) 791-0550 | E: laurent@umcmarina.com**



# HORIZON

---

## NAVAL ARCHITECTS

- CUSTOM ENGINEERING SOLUTIONS
- CONCEPTUAL & DETAIL DESIGN
- INTACT & DAMAGE STABILITY
- 3D SCANNING & MODELING
- REGULATORY COMPLIANCE
- FIRE & SAFETY PLANS
- EXPERT WITNESS
- SURVEYS
- AND MORE

**NAVAL ARCHITECTURE & MARINE ENGINEERING  
FORT LAUDERDALE, FL**

**WWW.HORIZON-NA.COM  
INFO@HORIZON-NA.COM  
(+1) 954 727 3570**



## US Superyacht Association

Booth 621

The US Superyacht Association (USSA) is a trade association representing hundreds of business and thousands of individuals, whose mission is to promote and support the US superyacht industry and its members worldwide through advocacy, marketing, and education.

**757 SE 17th Street #662  
Ft. Lauderdale, FL 33316  
T: (954) 792-8666 | E: info@ussuperyacht.com**

## Ward's Marine Electric

Booth 519

Ward's Marine Electric is a provider of everything electric with two retail and service centers. Services include surveys, global dockside refit and repair work, custom panels and engraving, switchboard manufacturing, and custom engineering.

**617 SW 3rd Avenue  
Ft. Lauderdale, FL 33315  
T: (954) 523-2815 | E: kristina.hebert@wardsmarine.com**

## Watermakers, Inc.

Booth 625

Watermakers, Inc., manufactures the most rugged, reliable watermakers available today. Our ability to design custom systems coupled with the fact that we use no proprietary parts makes us a hit with both manufacturers and end-users.

**2233 S Andrews Avenue  
Ft. Lauderdale, FL 33316  
T: (954) 467-8920 | E: info@watermakers.com**

## Xenta Systems SRL

Booth 307

We are an intuitive yacht controls company. We provide steering, throttles, and joystick control.

**3382 116th Street  
Pleasant Prairie, WI 53158  
T: (630) 669-1411 | E: billkarmis@gmail.com**

## Yacht Controller

Booth 213

The Yacht Group products include Yacht Controller wireless control of boats, externally mounted Yacht Thrusters, backlit Yacht GraphX letters, low light/infrared Yacht Cam cameras, Yacht Beam hi-power searchlights, and much more.

**4545 Ponce De Leon Blvd  
Coral Gables, FL 33146  
T: (305) 667-5811 | E: denisha@theyachtgroup.com**

## Yacht Decor Incorporated

Booth 411

Yacht Decor began in 1978, one of the first firms to specialize in yacht interiors in the South Florida area. In this family operation, Dana (second generation) continues to uphold the tradition of service excellence, creativity, and integrity.

**3051 W State Road 84  
Ft. Lauderdale, FL 33312  
T: (954) 610-9669 | E: dana@yachtdecorinc.com**

## Young Professionals in Yachting

Booth 218

We are dedicated, enthusiastic, and ethical young professionals networking, sharing knowledge, and nurturing long-lasting relationships to achieve success and global recognition within the yachting industry.

**PO Box 460656  
Ft. Lauderdale, FL 33346  
E: info@youngprofessionalsinyachting.org**

EXHIBITORS



Servicing the Marine Industry  
Annual Inspections  
Supply, install, service, repair Electronics Equipment



ECDIS

From Land based Communications Devices to Complex Vessel Management Systems and Next-generation Satellite Services, MARCOM have partnered with leading Brands for regional and Global Coverage: INMARSAT, INTELLIAN, IRIDIUM, KVH, ENTEL, FURUNO, SIMRAD.

C-MAP

NAVIONICS

We can supply and service Satellite phones, Radios, Satellite TV, Airtime and also attend for full installation of Fleet Broadband (Voice & Data), Emergency Management Systems, Vessel Management Solutions, etc.

MAPMEDIA

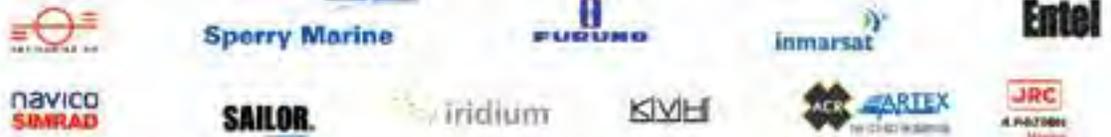
VDR - SVDR

We provide safety equipments, BA charts, publications, EPIRBs, SARTs, Life jackets and more.

GYRO COMPASS

Worldwide Electronic Nautical Charts Vector, Raster, High resolution photos, Currents and Fishing.

GMDSS / AIS / IRT



SSAS / SBM



# LIVE DEMONSTRATIONS

Live demonstrations are presented in the center of the exhibit hall. Please see the floorplan on the opposite page.

## Wednesday, April 10

**11:00am**

**RMK Merrill-Stevens** is making waves in Miami resurrecting the iconic yacht repair facility, expanding capacity, and offering quality repair and refit services for vessels from 30 feet to nearby 300 feet. Neighboring developments such as the incredible new River Landing multi-use facility complement the shipyard renovations offering new shopping and dining within walking distance, as a modern day must-have for superyacht refit destinations. CEO Aaron Leatherwood will share further details about the new shipyard and refit center.

**12:00pm**

Bore alignment via Centralign from **Pruftechnik** quickly provides the alignment of strut and stern tube bore centerlines with respect to a line of sight. By rotating the sensor around the bore with a fixed laser, the Centralign system can calculate the center point. After measuring every bore in the shaftline one can compare the center points of each bore and determine what machining and/or adjustments need to be made to the bores and gearbox.

**1:00pm**

**Derecktor** – 71 years. And building. James Brewer will share some of Derecktor's history and also show off some of the boats the shipyards have built over the years. James will also give an update on the yards as they are now and an update on the future plans for the new Fort Pierce, Florida, facility.

**2:00pm**

**Wave WiFi** will present on-board wireless internet connectivity and scale-able network management solutions made easy for any size vessel.

## Thursday, April 11

**11:00am**

Marine-industry students seeking jobs will pitch themselves in speeches as part of MIAASF's **Salty Jobs** campaign.

**12:00pm**

Predictive and preventative maintenance by utilizing condition monitoring is the most efficient way to streamline your maintenance budget. Vibration analysis provides very specific data that can detail your machinery's health, allowing you to become proactive, rather than reactive when failures occur. The Vibscanner2 and Vibguard by **Pruftechnik** allow for quick, easy, economic, and efficient collection of data on your equipment. The Vibguard allows for continuous data collection that's automatically transferred to the people analyzing it, while the Vibscanner 2 is a simple and affordable portable unit that can be operated with minimal training.

**1:00pm**

Nautic Alert has brought the ultimate self-learning safety, geofencing, and intruder-monitoring platforms to the market. They will inform the vessel owner immediately, no matter where, and for every budget. Nautic Alert has teamed up with **E4 Power** for distribution.

**2:00pm**

The **Böning** systems provide a user-friendly interface that centralizes all the vessel controls in one screen. See how they can be used in many locations, such as pilothouse, engine room, crew mess, flybridge, etc.

DEMONSTRATIONS

**LIVE DEMOS** are free to attend for all Refit Show attendees.

# FLOORPLAN

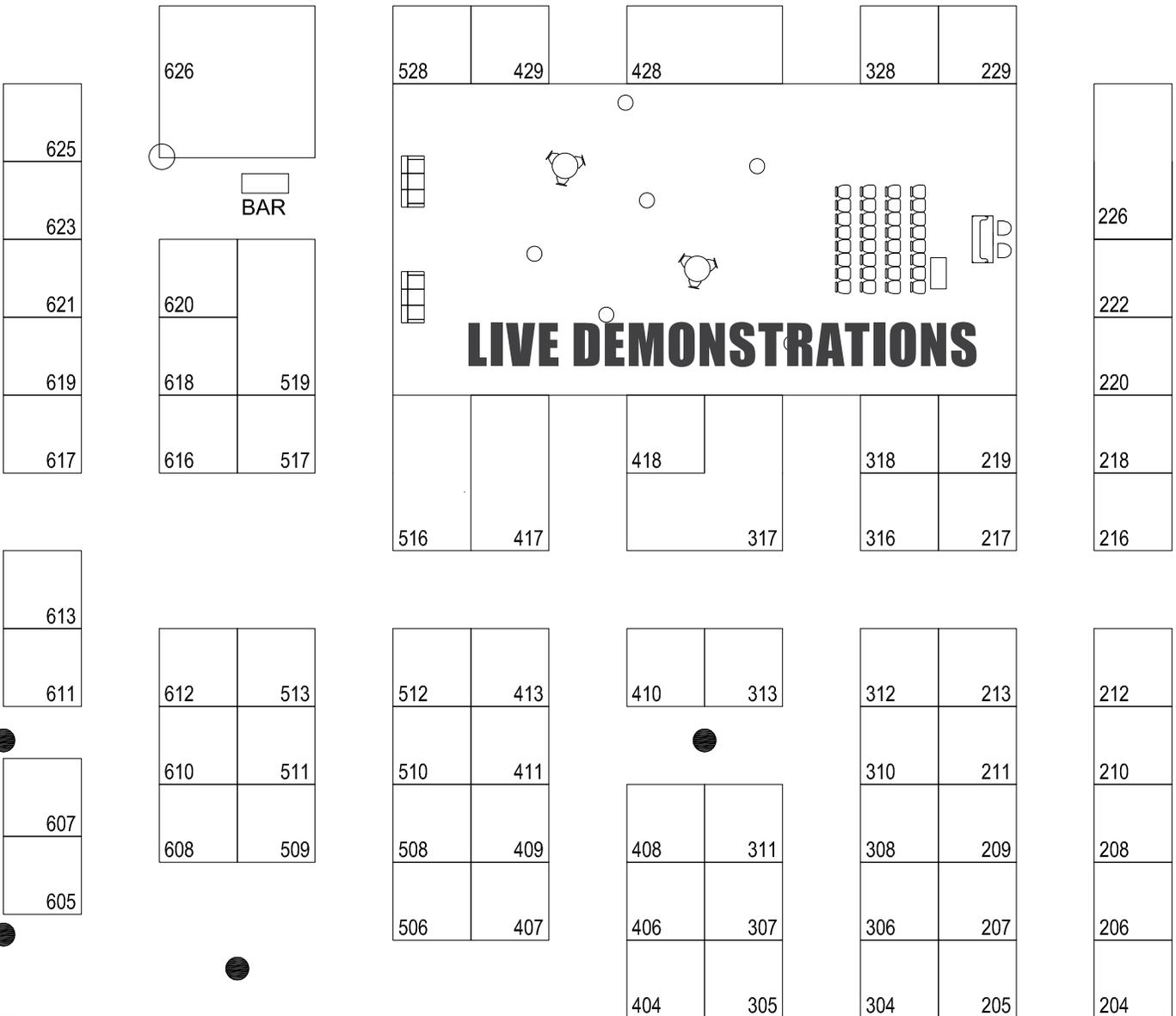
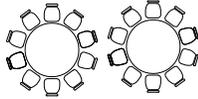
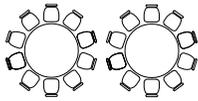
**Please note:** Seminars are held in breakout rooms on the first floor of the convention center. Please see pages 6-8 for specific room numbers.

# REFIT

## EXHIBIT HALL HOURS

**DAY ONE:** Wednesday, April 10  
10:00am-5:00pm

**DAY TWO:** Thursday, April 11  
10:00am-4:00pm



FLOORPLAN

**ENTRANCE**

# IMPORTANT SHOW INFO

## 2020 Dates

Refit International Exhibition & Conference will return to the Broward County Convention Center in Ft. Lauderdale, Florida, April 22-23, 2020. To contract for exhibit space, please email [info@refitshow.com](mailto:info@refitshow.com).

## A/V Recording Policy

Speakers and seminar attendees discuss proprietary matters openly; therefore, papers and/or extracts are not produced for seminars. Audio- or videotaping of seminars is strictly prohibited. All cell phones and pagers must be turned off during the sessions.

## Admission Policy

No one under 16 years of age—including infants—will be allowed into the seminars and exhibit hall.

## Certification Programs

American Boat Builders & Repairers Association is offering a Train-the-Trainer certification at the Refit Show. Bluewater Crew Training is an Operational Risk Mitigation Onboard a Yacht certification and a Maritime Digital Risk Prevention and Management certification. The Refit Show management will certify your participation in seminars. Please contact the certifying organizations directly for any documentation or questions regarding the certification.

## Continuing Education Units

Registered attendees to the conference program may receive CEUs (continuing education units) for their verified participation in paid seminars at the Refit Show. Please visit the registration area for more information.

*Your next great*  
**ADVENTURE**  
*at sea starts at*



**FRONT STREET  
 SHIPYARD**

The Med, the Caribbean, the Cape: Where are you heading next? Come first to Front Street Shipyard in Maine. **It's always 68 degrees and sunny during your stay inside our 160-foot-long sheds.** We've recently expanded with a new 22,500-sq ft facility. Our 485-ton mobile hoist will move your yacht inside our heated, modern workspace where our in-house crew of talented Yankee craftspeople will service or refit your vessel.

[www.FRONTSTREETSHIPYARD.COM](http://www.FRONTSTREETSHIPYARD.COM) | BELFAST, MAINE



*Refit 2017-18*

**SINDBAD**

*Cruising from the Cape  
 to the Caribbean*

### Emergencies

If you are ill or require medical assistance, please ask an admission attendant at the entrance to the exhibit hall to request first-aid support.

### Food Service

Food and beverage service is in the back of the exhibit hall.

### Lost and Found

For lost and found items, please contact an admission attendant at the entrance to the exhibit hall or visit the registration area.

### Seminars

All seminars require registration and seats are available on a first-come, first-served basis. You may purchase tickets to the seminars in the registration area. Seating is limited. Seminars are held in breakout rooms on the first floor.

### Show Management

Refit International Exhibition & Conference is owned and produced by *Professional BoatBuilder* magazine. If you have questions or concerns, please visit the registration area and request to speak with a member of the Refit Show management team.

### Unauthorized Solicitations

Solicitations of business on the premises of the exhibit halls by anyone other than official Refit exhibitors are prohibited. Solicitations of business in the seminars is strictly prohibited.

Refit International Exhibition & Conference is owned and produced by *Professional BoatBuilder* magazine.



PO Box 78  
Brooklin, ME 04616 USA  
(+1) 207-359-4651



